



VACSB

**Commonwealth Coordinated Care
Plus Program
(CCC+)**

Originally referred to as MLTSS

CCC Plus - Overview

What is CCC Plus?

- CCC Plus is the name of a newly developed DMAS initiative that will begin on 7/1/17 and will involve over 213,000 individuals
- Under CCC Plus specific groups of individuals with Medicaid, including targeted CSB consumers, will be transitioned from their current health care plans to a specially designed managed care program.
- The purpose of CCC Plus is to improve health outcomes in the targeted populations and contain cost.

CCC Plus – Overview- cont.

Why did Va. decide to develop CCC Plus?

- Over 1,000,000 individuals are currently enrolled in Virginia's Medicaid program.
- Individuals with LTSS represent only 7% of the total Medicaid population in Va., but they account for over 20% of total Medicaid expenditures. Virginia has continued to experience significant cost increases in this population on an annual basis. The majority of our CSB consumers fall into this category.
- These individuals often do not receive ongoing medical care, and when they do the care is often fragmented, with little to no coordination between providers.
- As a result, they routinely experience very poor health outcomes.

CCC Plus – Overview- cont.

What are the basic components of CCC Plus?

- CCC Plus will be a seamless service delivery system that will be administered by selected Managed Care Organizations (MCOs).
- The MCOs will ensure that recipients have timely access to services that are based on a person centered model, and that all physical, behavioral, SUD, and LTSS are delivered in an integrated fashion.
- The MCOs will require that all providers (including the CSBs) engage in intensive collaboration and coordination of care with all other providers and with the MCO Care Managers.
- The MCOs will be charged with containing cost and improving health outcomes.
- Payment from DMAS to the MCOs, and from the MCOs to providers (including CSBs), will utilize a value based payment system.

CCC Plus- Covered Populations

Population	# of Individuals
• Aged, Blind, & Disabled w/out LTSS	79,035
• DE with and w/out LTSS	70,772
• ID, DD, Tech, & Day Support Waivers	11,567
• EDCD Waiver	32,509
• ICF Nursing Facilities (NF) & Skilled NF	18,176

CCC Plus– Excluded Populations

- **Limited Coverage Groups (GAP, QMB only, etc.)**
- **Individuals who will be enrolled in the new Medallion Program on 1/1/18:**
 - *Adults/children in low income families
 - *FAMIS, FAMIS MOMS, & pregnant women
- **Individuals residing in ICF-ID Facilities**
- **Individuals residing in Veterans Nursing Facilities**
- **Individuals residing in Psychiatric Residential Tx Level C Facilities**
- **Individuals enrolled in PACE**
- **Individuals enrolled in Money Follows the Person**

CCC Plus – Carved Out Services

- **Community ID CM**
 - **Developmental Disability Support Coordination**
 - **ID, DD, and DS Waiver Services until the completion of the Waiver redesign**
 - **Preadmission Screenings**
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- **Note: CSBs will continue to bill Magellan for TCM until Magellan's BHSA contract expires in 1/18.**

CCC Plus RFP Process

Date	Milestone
April 29, 2016	The state issued the MLTSS/CCC Plus RFP.
June 30, 2016	The deadline for submission of proposals.
August 19, 2016	7 MCOs were selected for negotiations.
December, 2016	The state will issue a “Notice of Intent to Award Contracts” to selected MCOs.
December, 2016	The state will sign the CCC Plus contracts with the selected MCOs.
July 1, 2017	CCC Plus Implementation will begin in the Tidewater Region and will continue across the state.
January 1, 2018	Individuals currently enrolled in the CCC Program, those that opted out of the current CCC Program, and those individuals who are ABD will transition to CCC Plus.
January 1, 2018	The CCC Plus Program will be fully across the state.

MCOs That Initially Expressed Interest in CCC+

Most of the MCOs Listed Below Submitted Proposals

- | | |
|---|--|
| <ul style="list-style-type: none">• AETNA• AMERIHEALTH CARITAS VA• ANTHEM HEALTHKEEPERS• ARLINGTON HEALTHCARE GROUP• CAREFIRST• CARESOURCE VA• GATEWAY HEALTH PLAN• HUMANA• INTOTAL HEALTH• KAISER PERMANENTE• LIFEWORCS ADVANTAGE | <ul style="list-style-type: none">* MAGELLAN of VA* MOLINA HEALTHCARE* OPTIMA HEALTH* OPTUM* PIEDMONT COMMUNITY HP* SHARED HEALTH* TRUSTED HEALTH PLANS* UNITED HEALTHCARE* VIRGINIA PREMIER* WELLCARE HEALTH PLANS |
|---|--|

MCOs Selected for CCC Plus Negotiations in all 6 Regions

- Aetna Better Health of Virginia
- Anthem HealthKeepers Plus
- Humana
- Magellan Complete Care of Virginia
- Optima Health
- United Healthcare
- Virginia Premier Health Plan

http://www.dmas.virginia.gov/Content_atchs/mltss/Stakeholder%20Notice%20regarding%20negotiations.pdf

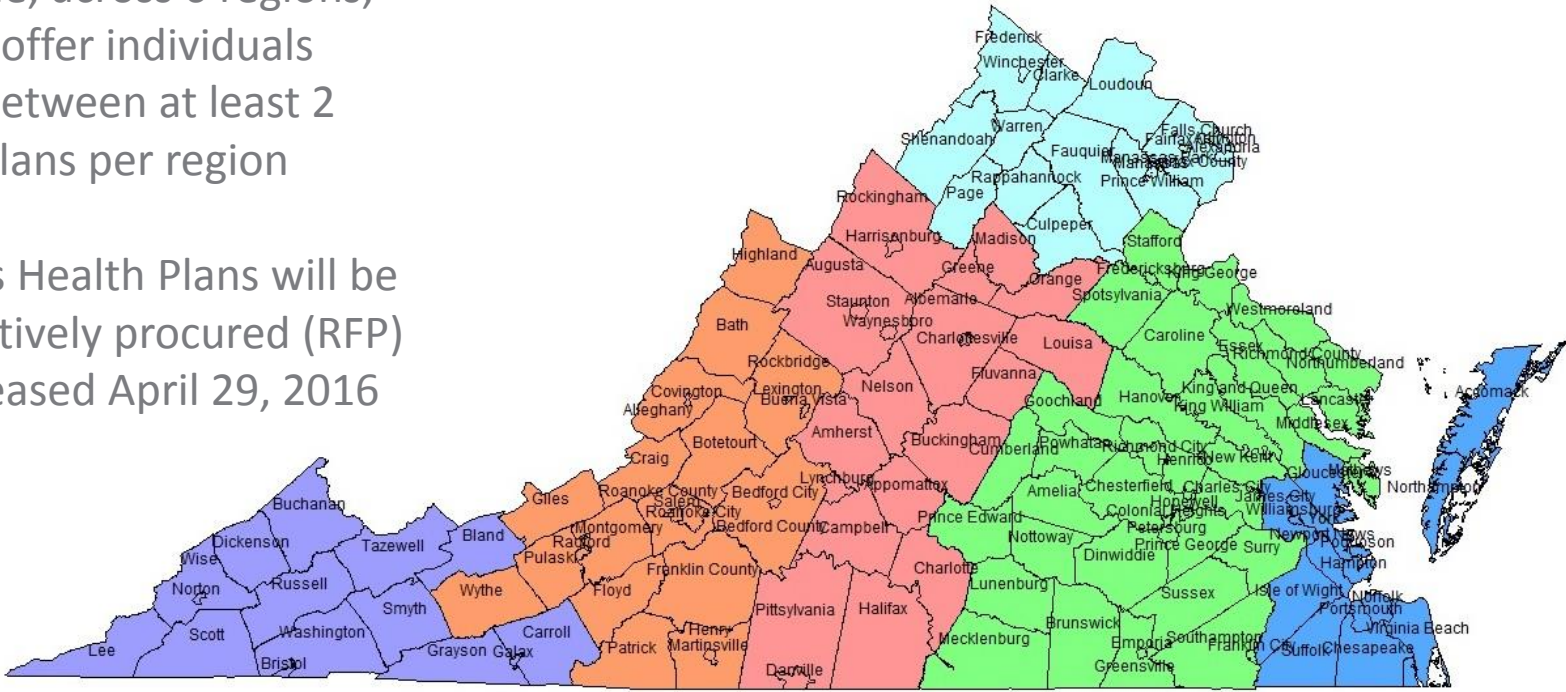
DMAS Plan to Establish CCC Plus Contracts

- DMAS has announced the intent to award contracts to:
at least two (2) MCOs per region.
- The contracts will be for an initial five (5) years with the possibility of five (5) 12 month extensions.

Commonwealth Coordinated Care Plus Regions

CCC Plus will operate statewide, across 6 regions, and will offer individuals choice between at least 2 health plans per region

CCC Plus Health Plans will be competitively procured (RFP)
RFP Released April 29, 2016



- Southwest
- Roanoke / Alleghany
- Western / Charlottesville
- Northern / Winchester
- Central
- Tidewater

A list of CCC Plus regions by locality is available at: http://www.dmas.virginia.gov/Content_pgs/mltss-proinfo.aspx

CSB CCC Plus Regions

- Tidewater Region (7/1/17):

Chesapeake BHC
Colonial BH
Eastern Shore CSB
Hampton/NN CSB
*Middle P/NN CSB
Norfolk CSB
Portsmouth CSB
Virginia Beach CSB
*Western Tidewater

Central Va. Region (9/1/17):

Chesterfield CSB
Crossroads CSB
D19 CSB
Goochland-Powhatan CSB
Hanover CSB
Henrico CSB
*Middle P/NN CSB
Rappahannock Area CSB
RBHA
* Southside CSB
* Western Tidewater CSB

CSB CCC Plus Regions

- Charlottesville/W. Va. (10/1/17):
 - * Crossroads CSB
 - Danville-Pittsylvania CSB
 - Harrisonburg-Rockingham CSB
 - * Horizon BH
 - * Rappahannock-Rapidan CSB
 - Region 10 CSB
 - * Rockbridge CSB
 - * Southside CSB
 - * Valley CSB
- Roanoke/Alleghany (11/1/17)
 - Alleghany/Highlands CSB
 - Blue Ridge BH
 - * Horizon BH
 - New River Valley CSB
 - * Mount Rogers CSB
 - * Piedmont CSB
 - * Rockbridge CSB
 - * Valley

CSB CCC Plus Regions

- SW Va. Region: (11/1/17)

Cumberland CSB

Dickenson Co. CSB

Highlands CSB

* Mount Rogers CSB

Planning District 1

- N Va./Winchester Region (12/1/17)

Alexandria CSB

Arlington CSB

Fairfax-Falls Church CSB

Loudon Co. CSB

Northwestern CSB

Prince William CSB

CCC Plus Populations by Region

CCC Plus Enrollment By Region and Launch Date

Date	Regions	Regional launch	All Populations
July 1, 2017	Tidewater	19,863	45,952
September 1, 2017	Central	23,342	52,067
October 1, 2017	Charlottesville/Western	16,851	29,736
November 1, 2017	Roanoke/Alleghany	11,639	25,712
November 1, 2017	Southwest	12,669	21,717
December 1, 2017	Northern/Winchester	25,620	38,469
January 2018	CCC Demonstration (Transition plan determined with CMS)	27,281	
January 2018	Aged, Blind and Disabled (ABD) (Transitioning from Medallion 3.0)	76,388	
Total	All Regions		213,653

Source – VAMMIS Data; totals are based on CCC Plus target population data as of July 31, 2016

Example

CCC Plus Timeframe for Tidewater

<u>Populations</u>	<u>Target Dates</u>
Medallion 3.0 enrollees w/ LTSS	7/1/17*
Non DE individuals w/ LTSS residing in NFs DE individuals residing in NFs	7/1/17*
DE individuals on HCBS Waivers	7/1/17* (pending completion of Waiver Redesign)
Non DE individuals w/ LTSS on HCBS Waivers	7/1/17* (pending completion of Waiver Redesign)
CCC enrollees	1/1/18
DE individuals who opted out of CCC	1/1/18
ABD individuals w/out LTSS	1/1/18

CSB Involvement with CCC Plus

Why do the CSBs need to be involved in the CCC Plus Initiative?

- **A large percentage of the individuals targeted to be moved into CCC Plus are CSB consumers who will hopefully benefit from a more seamless and integrated health care system as a result of CCC Plus.**
- **These consumers will need assistance transitioning to CCC Plus.**
- **The CSBs will need to form viable working relationships with the selected MCOs in order to ensure that the consumers receive the care that they need, and to enable the CSBs to recoup the cost of providing services to these individuals (value based payment system).**
- **Remember....the CSBs will be responsible to the MCOs for all services provided.**

CCC Plus – Impact on CSB Consumers

What impact will CCC Plus have on targeted CSB consumers?

- The consumers will start to receive CCC Plus related information in the mail several months prior to the implementation date.
- They will be “intelligently” assigned to a participating MCO.
- The consumers will receive notification regarding which MCO they have been assigned to approximately 45 days before CCC Plus is implemented in their region. (May 18, 2016 in the Tidewater area.)
- The notice will explain that the consumers will be allowed to change their MCO assignment if they contact Maximus by phone or email by the date stated in their notification letter.
- The consumers will receive their final MCO assignment Confirmation Notice and new insurance ID number prior to the targeted implementation date.

CCC Plus – Impact on CSB Consumers- **cont.**

- **The consumers will have 90 days from the date on the Confirmation Notice to request a change in their assigned MCO.**
- **Their current insurance coverage will end on the targeted implementation date.**
- **They will be enrolled in CCC Plus under a completely new and different health plan, with the new insurance ID number.**
- **They will be required to select new PCPs and specialty providers if those practitioners are not part of the MCO's provider network.**
- **They will need to notify their PCP, specialty providers, pharmacy, etc., that their insurance coverage has changed.**
- **There will be an open enrollment period in October-December each year, beginning in 2017.**

CCC Plus- Impact on CSBs

- **The CSB workforce will need to be trained on the impact of CCC Plus.**
- **TCMs will need to assist the consumers through the transition process.**
- **CSBs will need to establish contracts with new MCOs, revise billing systems, etc.**
- **CSB CMs and MCO Care Managers will need to work closely together to ensure that the consumers receive needed care.**
- **Teamwork is essential.....**

Planning for CCC Plus- Recommended Tasks

Recommended Tasks	Projected Timeframe
<p>1. Review the original MLTSS RFP released by DMAS and begin to educate staff on the CCC Plus Program. Include the following individuals:</p> <ul style="list-style-type: none">* Executive Directors and CSB Management Teams* MH, ID, DD, SUD Directors, Supervisors, and direct service staff,* Finance, Reimbursement, QA, IT, and HR staff	<p>Now</p>

Planning for CCC Plus- Recommended Tasks, cont.

Recommended Tasks	Projected # Indiv.	Projected Timeframe
<p>2. Identify the specific consumers who will be moved into CCC Plus by the target populations listed below:</p> <ul style="list-style-type: none"> * Aged, Blind, & Disabled Individuals * DE enrolled in CCC * DE who opted out of CCC * Individuals residing in ICF & Skilled Nursing Facilities * Individuals enrolled in the following HCBS Waivers: <ul style="list-style-type: none"> - ID Waiver - DD Waiver - Day Support Waiver - Tech Waiver - EDCD Waiver 	<p></p> <p style="text-align: center;">79,035</p> <p style="text-align: center;">26,866</p> <p style="text-align: center;">87,255</p> <p style="text-align: center;">18,176</p> <p style="text-align: center;">44,076</p>	<p style="text-align: center;">Starting Now</p>

Planning for CCC Plus- Recommended Tasks, cont.

Recommended Tasks	Projected Timeframe
<p>3. Compile a list of these individual CSB consumers by:</p> <ul style="list-style-type: none"> * name, * eligibility category (ABD, CCC, CCC opt outs, HCBS Waivers, etc.) * CCC Plus start dates (varies by eligibility category), and * by current Medicaid coverage (i.e. list current assigned MCO). 	Starting Now
<p>4. Analyze the list of CSB consumers referenced above and note which individuals are currently assigned to MCOs that have been awarded CCC Plus contracts for your region.</p>	12/2016
<p>5. Determine the recommended elements to include in the CSB's contract with the selected MCOs, such as:</p> <ul style="list-style-type: none"> * the credentialing, service authorization, billing, and reimbursement procedures that the CSB currently uses with other MCOs, and * the preferred CSB rate for ECC and/or other specialized services that the CSB wants to offer the selected MCOs. 	12/2016

Planning for CCC Plus- Recommended Tasks, cont.

Recommended Tasks	Projected Timeframe
6. Negotiate/finalize new contracts with the selected MCOs.	Starting 12/16
7. Revise the credentialing, service authorization, billing, and reimbursement systems and processes accordingly.	Winter/Spring 2017
8. Assist the consumers to understand the new CCC Plus Program & the changes that will occur as a result.	Winter/Spring 2017
9. Note when each individual consumer will be notified about their MCO assignment (varies by eligibility category) and prepare the consumers to receive this information.	Will vary by region
10. Assist the consumer to understand the benefits offered by their newly assigned MCO.	Will vary by region

Planning for CCC Plus- Recommended Tasks, cont.

Recommended Tasks	Projected Timeframe
<p>11. Help the consumer to request a change in their assigned MCO, if so desired.</p>	<p>Will vary by region</p>
<p>10. Assist the consumer to inform their PCP, pharmacy, and all other providers about the change in their insurance coverage.</p>	<p>Will vary by region</p>
<p>11. Train staff to ensure that they understand their new CCC Plus role.</p>	<p>Will vary by region</p>
<p>12. Facilitate meetings with CSB MH, ID, & SUD CMs and the MCO Care Managers assigned to the CSB to ensure that they form effective care coordination teams and continually and proactively collaborate so the consumers will receive the care that they need.</p>	<p>Will vary by region</p>

Next Steps

- **Train CSB staff on CCC Plus.**
- **Design a CSB specific CCC Plus Implementation Plan.**
- **Begin to implement the plan.**