



How CSBs are using opioid settlement funds to expand and create new services to fight the opioid and substance use epidemic



Virginia Association Of
Community Services Boards, Inc.
Making a Difference Together

VA ASSOC OF COMMUNITY SERVICE BOARDS
PUBLIC POLICY CONFERENCE

OCTOBER 2-4, 2024



Today's Presentation

Introductions

Examples of CSB efforts being funded with OAA grants

Refresher on opioid settlement funds & OAA grants

Introducing the OAA's new web-based grants portal

Trends and challenges with grant applications

Advice to CSBs interested in partnering for OAA grants

General Advice to OAA grant applicants

Questions and discussion



Today's Presenters and Participants



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Outreach
Coordinator



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Eastern Region
Outreach
Coordinator



Kat Dupre

Northern Region
Outreach
Coordinator



OAA Regions

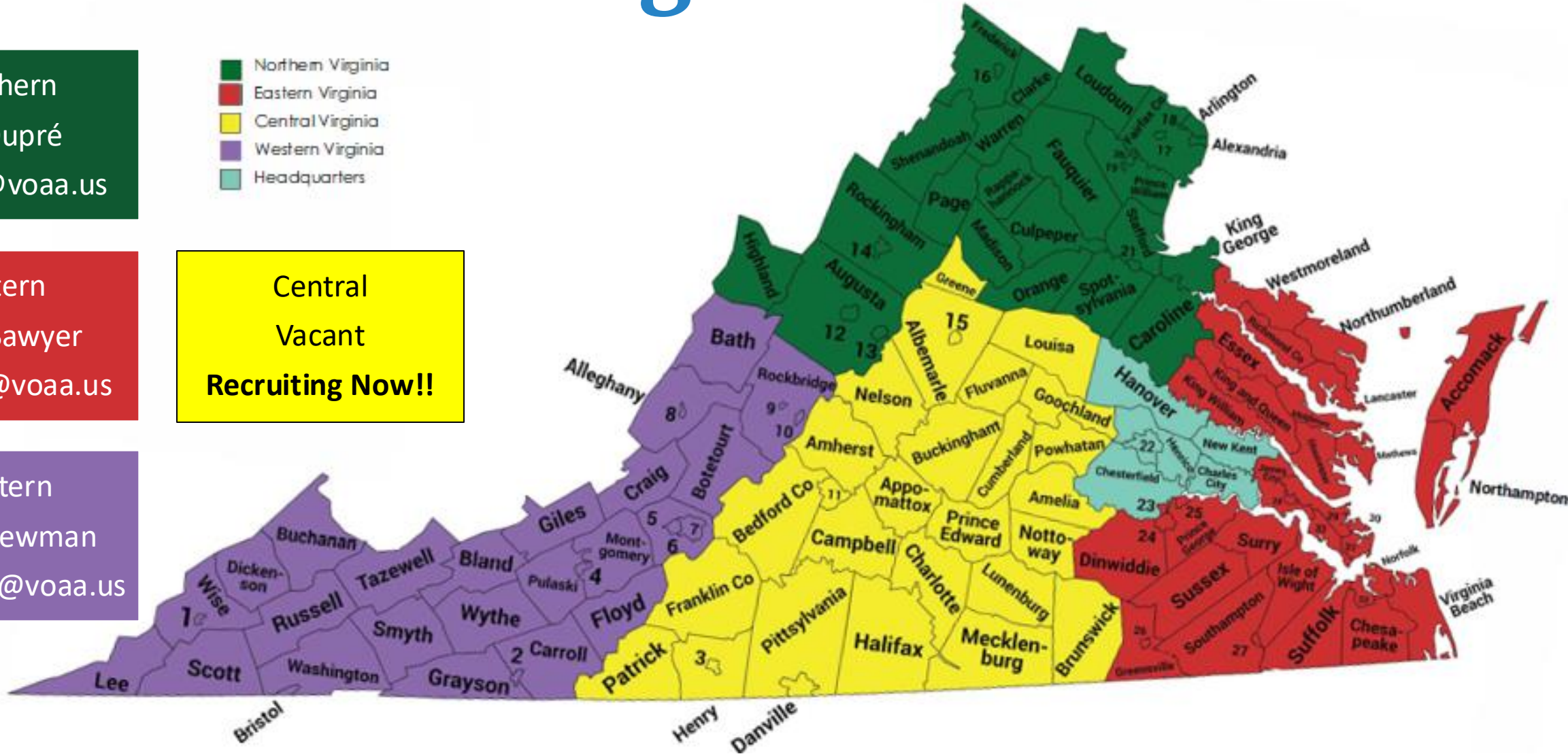
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Central
Vacant
Recruiting Now!!

- Northern Virginia
- Eastern Virginia
- Central Virginia
- Western Virginia
- Headquarters





CSB Projects Funded with OAA Grants



CSB Projects Funded with OAA Grants

Accomack County & Eastern Shore CSB - Outpatient MOUD

Arlington County CSB – Expansion of OBOT

Galax City & Mt. Rogers CSB – Recovery Court Efforts, Naloxone Distribution

Hampton City CSB - Peer led Recovery Center, Jail based MOUD

Henrico County CSB – Expansion of OBOT

Louisa County and Region 10 CSB – SUD Clinician

Roanoke County & Blue Ridge CSB – ACEs training, peer recovery specialists, harm prevention efforts, naloxone distribution



CSB Projects Funded with OAA Grants

All CSBs in Region 2 – Residential facility for youth

Horizon Behavioral Health – Crisis receiving center for Lynchburg and Campbell County

Harrisonburg-Rockingham CSB – Expand crisis response and CITAC, wrap-around services, harm reduction efforts.

Rappahannock Area CSB – Mobile MOUD for multiple jurisdictions

Prince William CSB – Expansion of OBOT

New River Valley Community Services – Expand recovery “ecosystem” for multiple jurisdictions

Mt. Rogers CSB – expand OBOT, recovery housing, mobile treatment



CSB Projects Funded with OAA Grants

PD One CSB – IOP facility for youth in Norton, Wise, Lee, & Scott.

Alleghany Highlands CSB – “One-stop shop” SUD continuum of services

Cumberland Mountain CSB – Recovery housing

Eastern Shore CSB – SUD expansion for Accomack and Northampton

Colonial Behavioral Health – Marketing and outreach of SUD services

Hampton-Newport News CSB– Peer led drop off center & mobile SUD services

Virginia Beach, Chesapeake, Norfolk, Portsmouth, and Western Tidewater CSBs–
Mobile SUD services across the five cities, in partnership with Sentara.



Refresher on Opioid Settlement Funds and OAA Grants



Opioid Litigation Involving States & Subdivisions

In late 2017 a federal judicial panel consolidated all Federal opioid related litigation into single multi-district litigation (MDL).



Judge Dan Aaron Polster



Carl B. Stokes United States Court House
Cleveland, Ohio

“the biggest and most complicated civil case in U.S. history . . . “
– Washington Post



Virginia's Approach

Obtaining the participation of all 133 cities and counties in Virginia

Creation of the Virginia Opioid Abatement Fund and the [Statewide Allocation MOU](#)

- Negotiated by attorneys representing local governments, the Office of the Attorney General, with input from numerous interest groups
- Establishes the methods and formulas for distribution of funds
- Establishes the Opioid Abatement Authority and its composition/duties
- Creates allowable uses and requirements for funds distributed by OAA

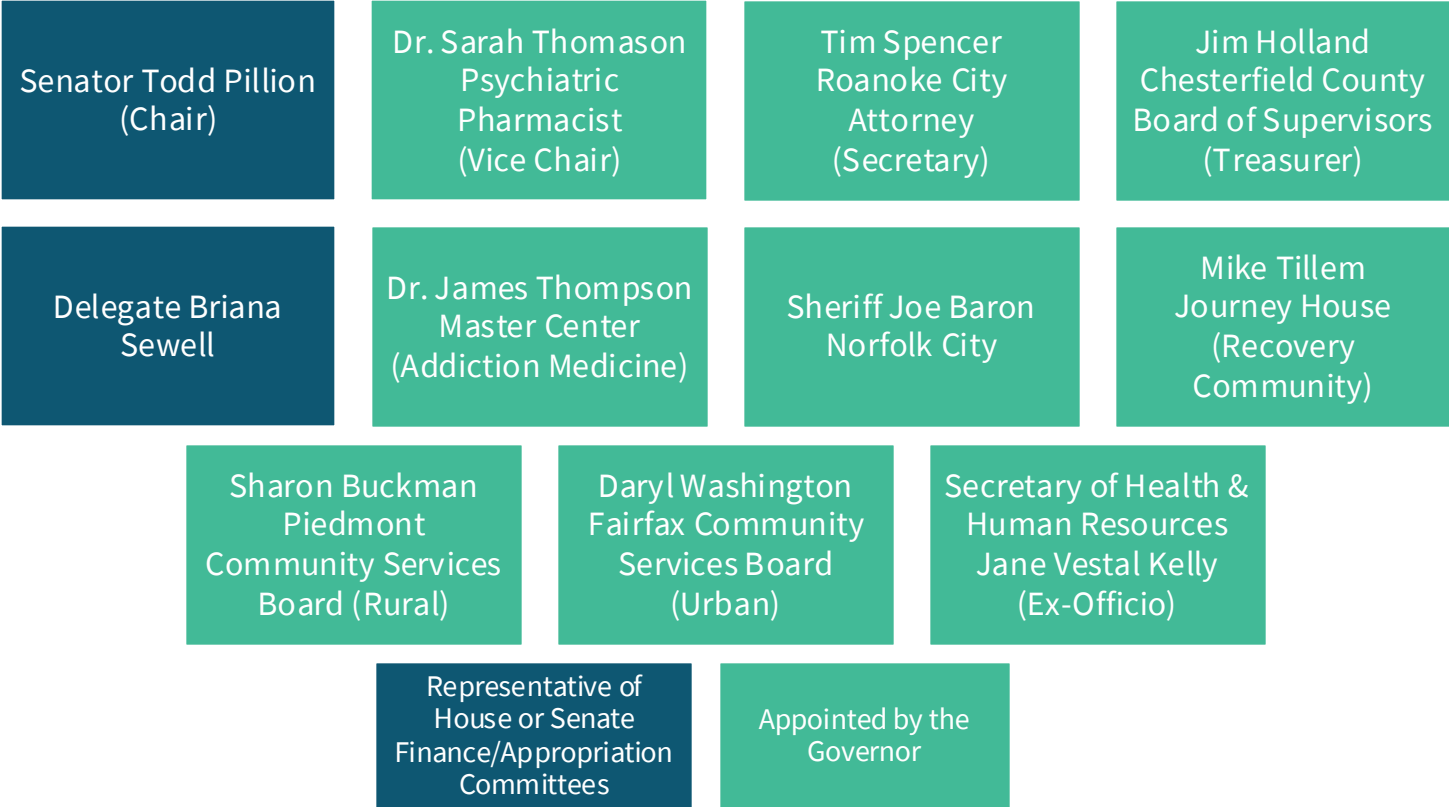
General Assembly passed a statute in 2021 based on the key elements of the agreement. *Code of Virginia*, Article 12 ([§ 2.2-2365](#) et seq.) of Chapter 22 of Title 2.2.

Parties agree to file consent motions in Virginia court of record (Richmond Circuit Court) for each national settlement agreement

Virginia Opioid Abatement Authority's Structure and Governance



OAA Board of Directors





National Opioid Settlements and Bankruptcies

Finalized and Currently Paying

In Process

All

Distributors

MCKESSON


AmerisourceBergen®


CardinalHealth™

Janssen


CVS
pharmacy®

Walmart
Save money. Live better.



teva

 Allergan.

Kroger

 endo.





Mallinckrodt

Virginia's Projected Total = \$1,000,000,000

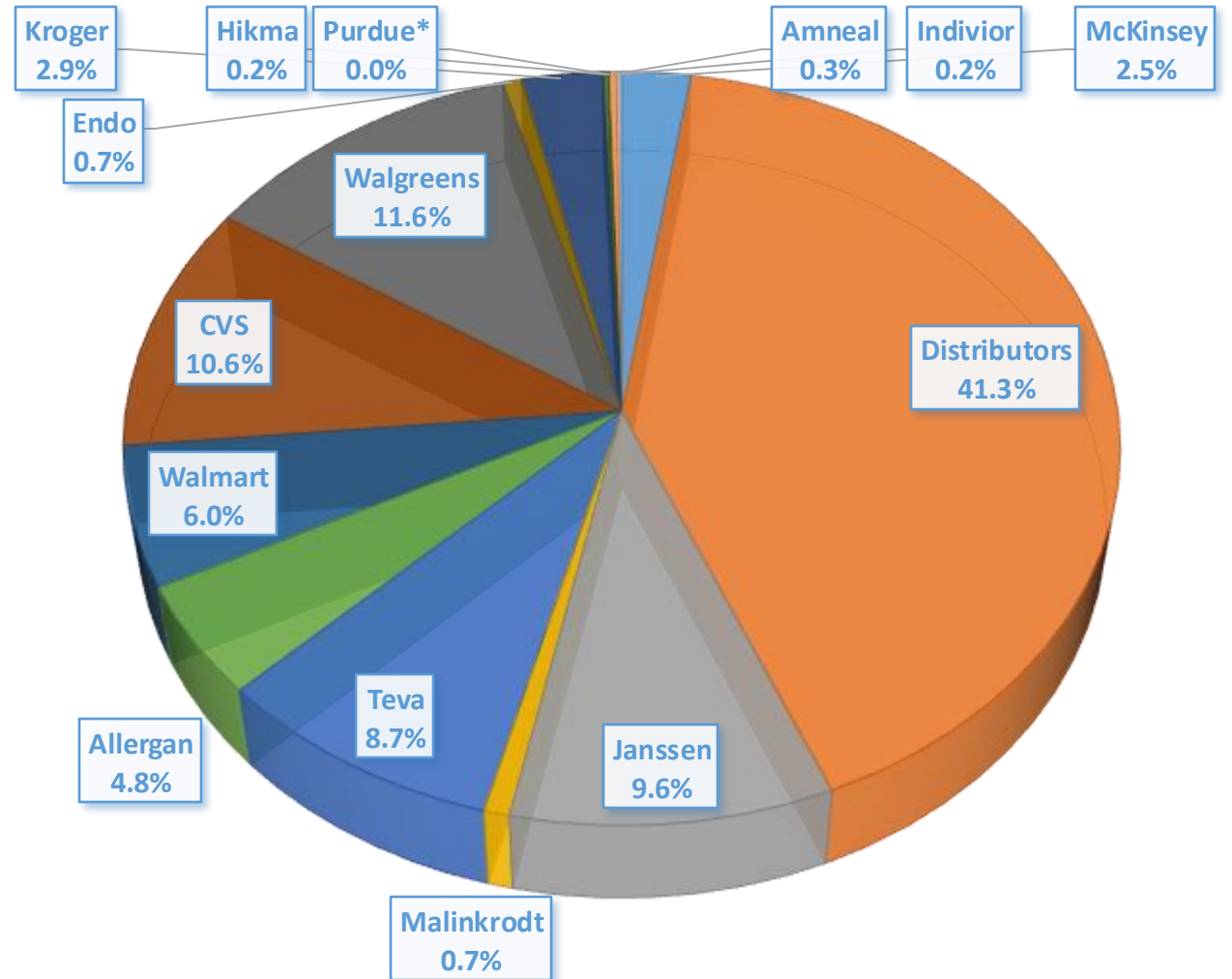
(of which, 55% is directed to the OAA and deposited to the Opioid Abatement Fund)



Settlement Payments by Company

Estimated total settlement payments to the OAA through FY 2039: \$558.3 million.

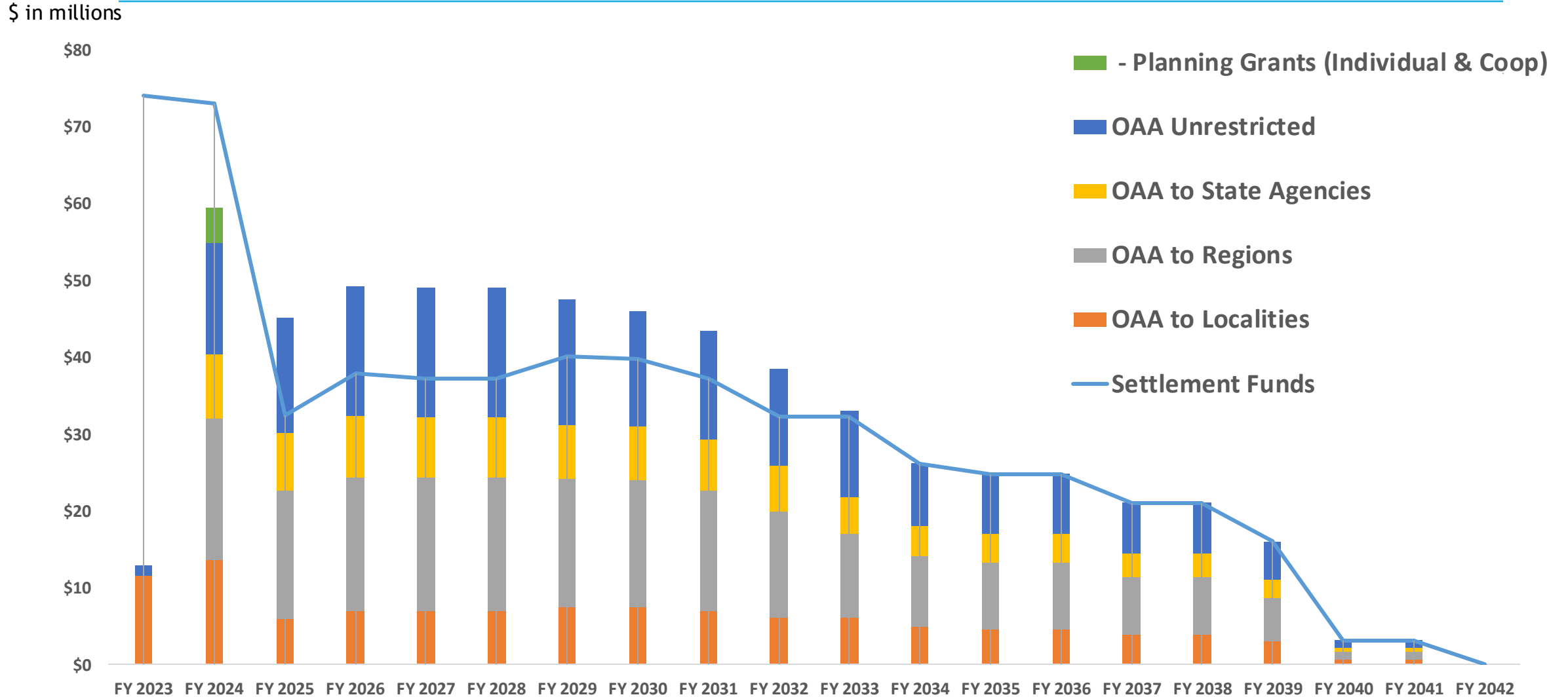
Pmt Duration	Status	Company	
4 years	Finalized	McKinsey	\$13,681,773
18 years	Finalized	Distributors	\$230,340,573
10 years	Finalized	Janssen	\$53,480,976
2 years	Finalized	Malinkrodt	\$4,176,031
13 years	Finalized	Teva	\$48,556,857
7 years	Finalized	Allergan	\$26,747,326
1 year	Finalized	Walmart	\$33,633,644
10 years	Finalized	CVS	\$59,393,544
15 years	Finalized	Walgreens	\$64,584,259
10 years	Finalized	Endo	\$3,740,000
11 years	Finalized	Kroger	\$16,174,809
TBD	Announced	Hikma	\$1,260,050
18 years	Announced	Purdue*	\$0
10 years	Announced	Amneal	\$1,464,132
TBD	Announced	Indivior	\$1,078,000
		Total	\$558,311,975



*US Supreme Court vacated the bankruptcy court's approval of the reorganization plan and settlement. Mediation is currently underway.



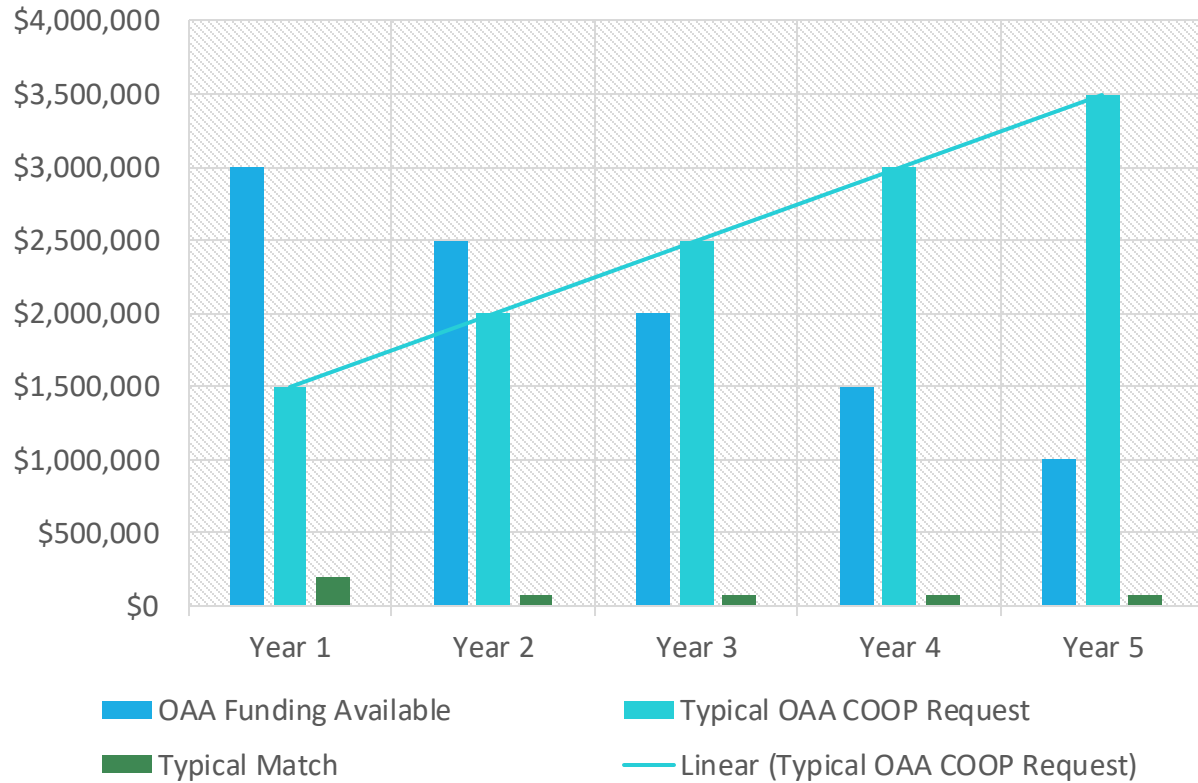
Budgeted OAA Settlement Revenues & Expenses



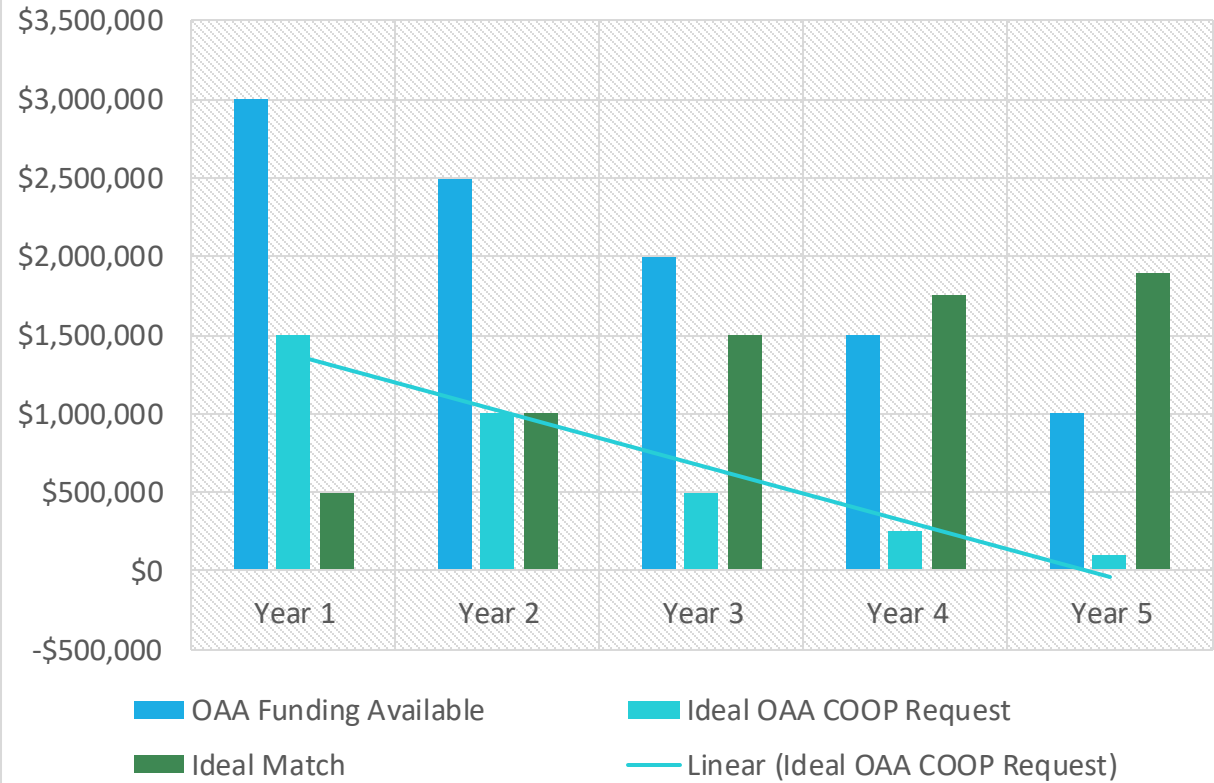


Funding Requests for Cooperative Projects

Typical Funding Request Example



Ideal Funding Request Example





Requirements for Use of Settlement Funds

“National” Settlements

- Each settlement is slightly different from the others.
- Varying rules about future versus past spending, supplanting, abatement vs. non-abatement use
- Enforcement and reporting is not always clear.
- Disputes will be resolved in civil court.
 - The Commonwealth and all 133 cities and counties share the risk under any such litigation
- All settlements reference “**Exhibit E**,” which is a list of approved uses

OAA Awards

- 100% of the OAA’s disbursements must be spent on abatement efforts.
- No reimbursement of previous costs or supplanting allowed
- No indirect charges allowed
- Recipients must report outcomes to OAA on an annual basis and allow OAA to monitor the programs.
- Programs must be evidence-based or evidence-informed for opioid use disorder and any co-occurring substance use disorder and/or mental health conditions



Exhibit E: Allowable Uses of Settlement Funds

EXHIBIT E

List of Opioid Remediation Uses

Schedule A Core Strategies

States and Qualifying Block Grantees shall choose from among the abatement strategies listed in Schedule B. However, priority shall be given to the following core abatement strategies (“Core Strategies”).¹⁴

- A. **NALOXONE OR OTHER FDA-APPROVED DRUG TO REVERSE OPIOID OVERDOSES**
 - 1. Expand training for first responders, schools, community support groups and families; and
 - 2. Increase distribution to individuals who are uninsured or whose insurance does not cover the needed service.
- B. **MEDICATION-ASSISTED TREATMENT (“MAT”) DISTRIBUTION AND OTHER OPIOID-RELATED TREATMENT**
 - 1. Increase distribution of MAT to individuals who are uninsured or whose insurance does not cover the needed service;
 - 2. Provide education to school-based and youth-focused programs that discourage or prevent misuse;
 - 3. Provide MAT education and awareness training to healthcare providers, EMTs, law enforcement, and other first responders; and
 - 4. Provide treatment and recovery support services such as residential and inpatient treatment, intensive outpatient treatment, outpatient therapy or counseling, and recovery housing that allow or integrate medication and with other support services.

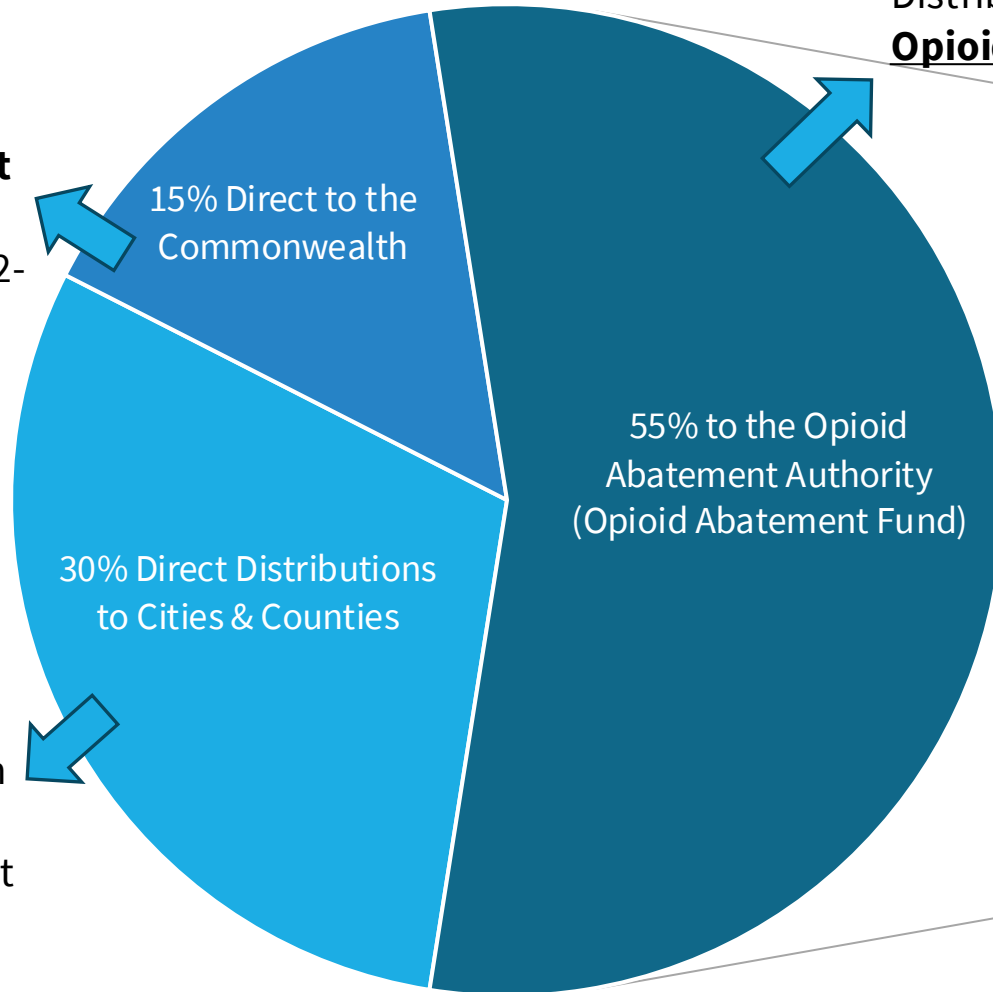
Nine Core Strategies

- 1 Naloxone distribution
- 2 Pregnant and postpartum women
- 3 Warm hand-off and recovery services
- 4 Prevention programs
- 5 Medication for opioid use disorders (OUD)
- 6 Expanding treatment for neonatal abstinence syndrome
- 7 Treatment for incarcerated population
- 8 Expanding syringe service programs
- 9 Data collection / research



Virginia's Settlement Distribution Model

Distributions deposited to the **Commonwealth Opioid Abatement and Remediation (COAR) Fund** (§ 2.2-2377)



Distributions from the settlement administrator sent directly to cities and counties

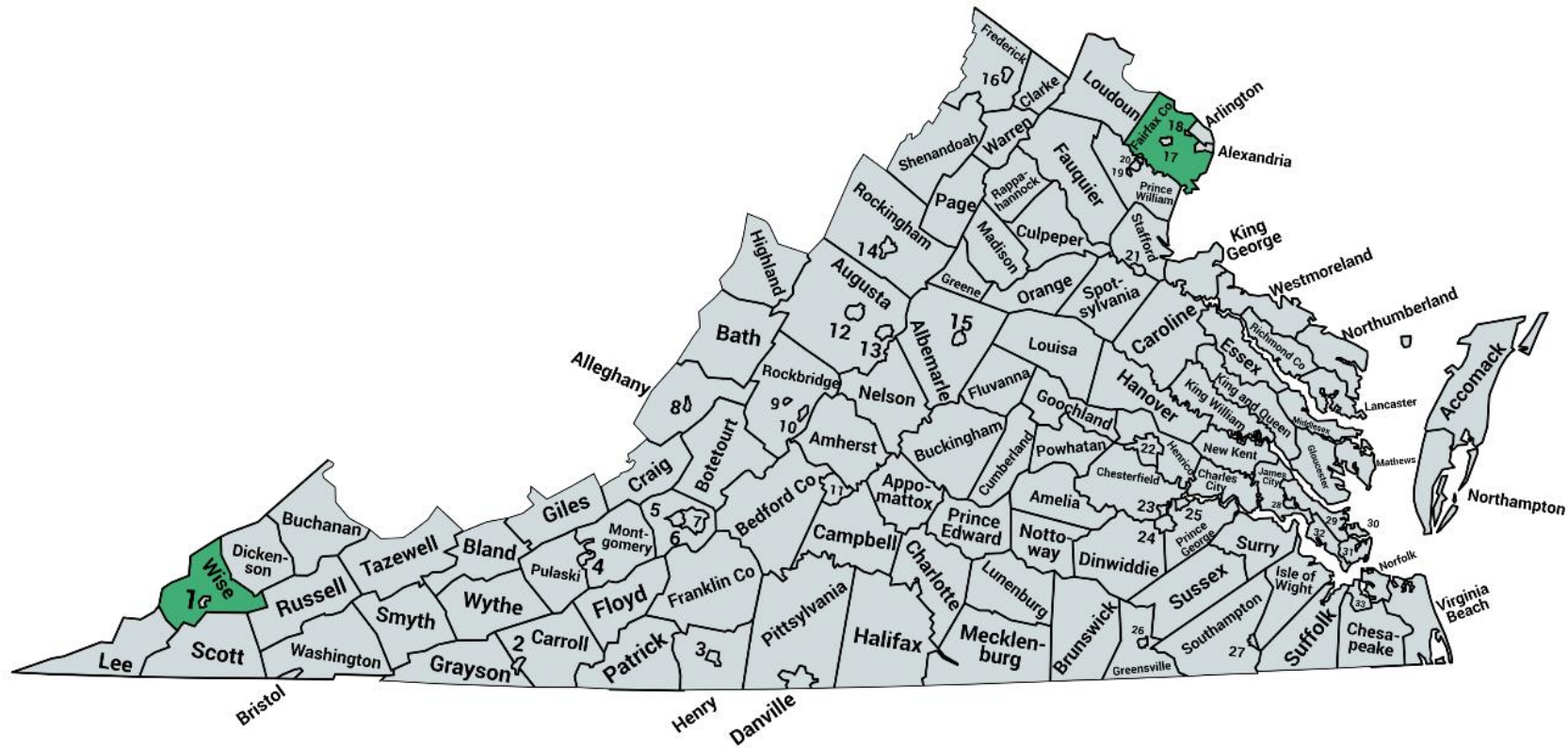
Distributions deposited to the **Opioid Abatement Fund** (§ 2.2-2374)



OAA Distributions pursuant to § 2.2-2374 and the settlement MOU



Cities and Counties Distribution



Wise County

% of Population = 0.41%

% of Allocation = 1.76%

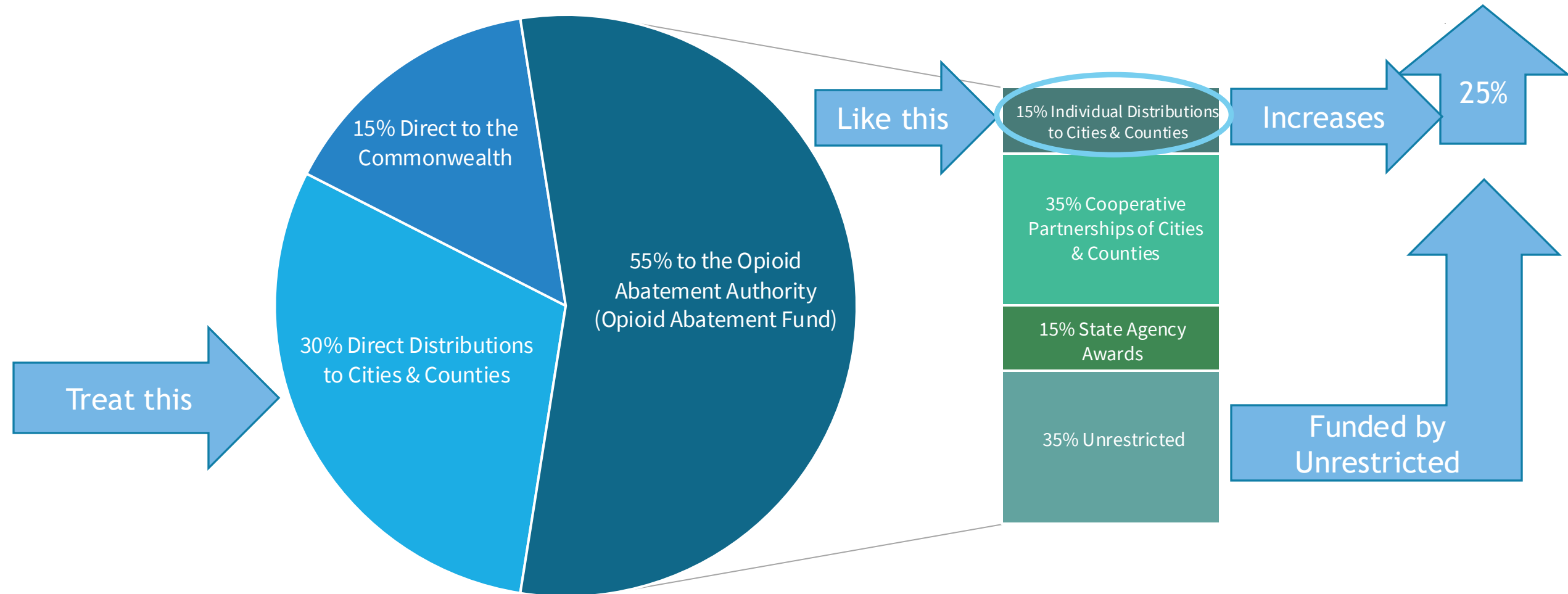
Fairfax County

% of Population = 13.11%

% of Allocation = 8.67%



★ OAA's Gold Standard Incentive ★





**VIRGINIA OPIOID ABATEMENT AUTHORITY
CITY/COUNTY ESTIMATED SETTLEMENT FUNDS
LOOK-UP TOOL FY2022-FY2039**

701 East Franklin Street, Suite 803, Richmond, Virginia 23219 | 804-500-1810 | info@voaa.us | www.voaa.us

Direct Distribution, OAA Individual Distribution, and OAA Gold Standard

Please note this tool tracks finalized settlements. As new settlements are achieved, this tool will be updated. **The amounts listed reflect estimates, which may be subject to change prior to distribution.**

As of April 2024,

City/County Estimated Settlement Funds Lookup Tool Instructions

To see the estimated amounts disbursed or to be disbursed to a specific city or county for each year of the settlements:

1. Click on cell C10, which currently reads "Choose City/County."
2. Use the drop down menu to select a city or county and the amounts below will change to show the city or county's estimated payments.

City or County:

Powhatan County

Fiscal Year (FY)	No Application to OAA		Must Apply to OAA					
	Direct Distributions		OAA Individual Distribution			OAA Gold Standard Incentive		
	Projected	Used as OAA Match	Eligible to Receive	Awarded / Used as Match	Balance Available	Eligible to Receive	Awarded / Used as Match	Balance Available
2022	\$10,654	\$0	\$0	\$0	\$0	\$0	\$0	\$0
2023	\$67,445	\$0	\$24,405	\$0	\$24,405	\$6,101	\$0	\$6,101
2024	\$83,176	\$17,572	\$28,250	\$28,510	\$24,145	\$7,063	\$0	\$13,164
2025	\$26,252	\$0	\$9,448	\$0	\$33,593	\$2,362	\$0	\$15,526
2026	\$34,276	\$0	\$12,070	\$0	\$12,070	\$3,017	\$0	\$3,017
2027	\$36,428	\$0	\$12,859	\$0	\$12,859	\$3,215	\$0	\$3,215
2028	\$27,753	\$0	\$9,678	\$0	\$9,678	\$2,419	\$0	\$2,419
2029	\$38,896	\$0	\$13,764	\$0	\$13,764	\$3,441	\$0	\$3,441
2030	\$39,073	\$0	\$13,846	\$0	\$13,846	\$3,462	\$0	\$3,462
2031	\$36,584	\$0	\$12,877	\$0	\$12,877	\$3,219	\$0	\$3,219
2032	\$33,950	\$0	\$11,912	\$0	\$11,912	\$2,978	\$0	\$2,978
2033	\$31,211	\$0	\$10,908	\$0	\$10,908	\$2,727	\$0	\$2,727
2034	\$23,818	\$0	\$8,516	\$0	\$8,516	\$2,129	\$0	\$2,129
2035	\$23,818	\$0	\$8,516	\$0	\$8,516	\$2,129	\$0	\$2,129
2036	\$23,818	\$0	\$8,516	\$0	\$8,516	\$2,129	\$0	\$2,129
2037	\$19,790	\$0	\$7,039	\$0	\$7,039	\$1,760	\$0	\$1,760
2038	\$19,790	\$0	\$7,039	\$0	\$7,039	\$1,760	\$0	\$1,760
2039	\$13,855	\$0	\$5,080	\$0	\$5,080	\$1,270	\$0	\$1,270
Total	\$590,587	\$17,572	\$204,721	\$28,510	\$176,211	\$51,180	\$0	\$51,180

City/County Look-up Tool

(Updated version will be posted to the OAA website on or before 10/1)



Every City and County Receives Direct Distribution Settlement Payments

30% Direct Distributions to Cities & Counties

Direct Distributions **are not grants**. Cities and Counties **do not apply** to the OAA to use them.

Direct Distributions are settlement payments made to the City/County in order to settle public nuisance claims brought by the Commonwealth and localities.

Direct Distribution payments are made directly to the City/County by the settlement administrator (Brown Greer) and do not flow through the state budget or a state agency in any manner.

Separate payments by each of the settlements at different times of year

Cities and Counties may elect to create a reserve with Direct Distributions to help fund projects in future years when payments decline

Direct Distributions may be used as matching funds for Cooperative Partnership projects.

Reporting usage of Direct Distribution to the OAA is required for participation in any OAA Grants.



Every City and County has OAA Individual Distribution Funds Allocated

15% Individual Distributions
to Cities & Counties

Individual Distributions **are OAA grants**. Cities and Counties **must apply** to the OAA with a specific abatement project compliant with §2.2-2370 and OAA's term and conditions to receive.

Individual Distribution grants can **only** be awarded to Virginia Cities and Counties. Towns, Schools Districts, Constitutional Officers, CSBs, etc. can only be a partner or sub-recipient

Individual Distribution grants **are not** competitive **and are awarded for one year at a time**. Compliant project renewals are at the city or county's discretion based on funds available.

Payments will be sent to the awarded City or County through OAA's fiscal agent (DBHDS)

Awarded projects may include RFPs, sub-recipients, vendors, etc. however the City or County is ultimately responsible.

Individual Distributions may be used as matching funds for Cooperative Partnership projects.

Annual Application Period October 1 – April 1

Annual Award Performance Period July 1 – June 30

Annual Report due September 1



Every City and County can Opt-in to the OAA's "Gold Standard" Incentive

15% Individual Distributions to Cities & Counties

Increases

25%

To Opt-in to the "Gold Standard" Incentive, Cities and Counties must submit a **1-time application** pledging to apply the Commonwealth's requirements to their Direct Distribution

"Gold Standard" Incentive funds can **only** be awarded to Virginia Cities and Counties. The 25% increase **is calculated on the Individual Distribution** amount each year.

"Gold Standard" Incentive funds **are not** competitive.

A completed **Direct Distribution workbook** and annual report are **required of all OAA award participants**. One report covers the requirement for Individual Distribution, Gold Standard, and Cooperative Partnerships.

There are **no additional reporting requirements** specific to the "Gold Standard".

"Gold Standard" Incentive funds can be used with Individual Distribution projects or as matching funds on Cooperative Partnership projects.

"Gold Standard" applications may be submitted anytime and do not require Grants Committee approval.

"Gold Standard" funds are not directly awarded from an application to opt-in.

Annual reporting occurs along with the OAA grant the "Gold Standard" funds are applied to.



Cities and Counties can Partner Together for Cooperative Partnership Grants

35% Cooperative Partnerships of Cities & Counties

Cooperative Partnerships **are OAA grants**. Cities and Counties **must apply** to the OAA with a specific abatement project compliant with §2.2-2370 and OAA's term and conditions to receive.

Cooperative Partnerships grants can only be awarded to Virginia Cities and Counties. Towns, Schools Districts, Constitutional Officers, CSBs, etc. can only be a partner or sub-recipient.

Cooperative Partnership grants **are competitive** (OAA required to *prioritize certain elements*) and **are awarded for one year** with *up to four optional renewal years*.

The partnership must select a city or county to be the fiscal agent who will complete and submit the application and receive and administer any awarded cooperative funds.

Awarded projects may include RFPs, sub-recipients, vendors, etc. however the City or County is ultimately responsible.

Minimally requires two cities and/or counties from the same behavioral health district.

Annual Application Period October 1 – April 1

Annual Award Performance Period July 1 – June 30

Annual Report due September 1



Prioritization of Competitive Awards

- Geographical distribution based on the five Department of Behavioral Health and Development Services (DVHDS) regions
- Opioid-related harm per capita (during the time the harm was alleged to have been caused by the defendant companies).
- Economically disadvantaged communities.
- Programs run by organizations with a record of success.
- Programs and efforts that are evidence-based.
- Local cash match, with more priority given for higher matching amounts.



More about the “Local Match”

- Must be cash – not “in-kind” services
- Must be in addition to current levels of expenditures
- Can come from the one or more of the city or county’s
 - Direct Distributions
 - Individual Distributions
 - “Gold Standard” Incentive Funds
 - General Funds
 - Other Grants
 - Funds provided on behalf of

Separate Application not required. Process to allocate included in Cooperative Partnership Application



Grants Awards Information to Date

City-County Awards

- Received applications that include 106 of the 133 Cities and Counties
- Awarded 100 projects
- Total awarded to date \$46 million
- 92 projects currently active

State Agency Awards

- Received proposals from 18 agencies that included 48 projects
- Awarded 36 projects totaling \$20 million
- 32 projects currently active

Grand Total over 15-month period

- Received funding requests for 148 projects
- **Awarded 136 projects totaling \$66 million**



OAA's New Web-based Grants Portal



OAA's Web-based Grants Portal – NOW LIVE!!



Login

Hello there, login to the screen below

[Forgot password?](#)

Doesn't have an account? [Register](#)

Dashboard

Grants Management

Members

Historical Downloads

Estimated Funds Look-Up Tool

COOP Partner Dashboard

Dashboard

\$0 Amount Awarded	3 Applications Awarded	6 Opportunities Available	3 Applications Near Due Date
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Applications

In Progress (7)	Submitted (0)	Under Review (0)	Assigned Back (1)	Awarded (3)	Closed (0)
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Henry County-2026-IDIC-Annual Reporting-000680 Draft Resume

Project Name	Due Date
Best project ever part 2	9/30/2024

Dashboard

Grants Management

Members

Historical Downloads

Estimated Funds Look-Up Tool

COOP Partner Dashboard

Grants Management

OAA Individual City/County Distribution Grant - 2025 Open

Fiscal Year 2025	New Application	Renewal Application	Amend Application	Annual Reporting
Open Date	8/1/2024	7/29/2024	7/30/2024	7/28/2024
Due Date	9/30/2024	10/16/2024	10/3/2024	11/1/2024

Purpose



Grants Portal – Fast Facts

Where all applications, awards, reporting, communication, etc. for OAA now occurs

- www.voaagrants.us

Each city/county can have up to 5 users

- A city/county must first establish a primary user through completion of a template letter on city/county letter head.
 - Letter is attached as part of primary user's registration request
 - Primary user can then invite other users
 - City/county executive can sign document outside of the system
 - Does not have to be a system user to do so

A screenshot of a web form for registration. At the top, it says "Upload Signed Letterhead" with a red asterisk. Below this is a dashed box containing an "Upload Files" button with a file icon and the text "Or drop files". Underneath the dashed box, it says "If primary contact for city/county, please include signed letterhead stating so". Below that is a "Download Sample letter for Primary Contact" link with a downward arrow icon. At the bottom of the form is a large blue "Register" button. A blue arrow points from the text "Letter is attached as part of primary user's registration request" in the list to the "Upload Files" button.

Training Opportunities

- Abatement Academy – October 10, 2024, at 10am - *Preparing your OAA grant application, Part 2: Training on the new OAA Grants Portal software.*
- Previous Training from September 25, 2024, also posted



Trends and Challenges with Grant Applications



Trends and Challenges

Many Cities and Counties are not applying for their “Individual Distribution” grants

- The OAA Board of Directors has adopted a policy for cities and counties to apply for their Individual Distribution amounts *within five consecutive application periods* from when the funds were made available.
- Individual Distribution funds available in FY2023 must be applied for by April 1, 2028
 - For FY2024, applied for by April 1, 2029, as so on

Implementation of the proposed programs/efforts – realistic timeframes needed

Sustainability of OAA-funded efforts frequently not addressed.

Lack of clarity about partners/subcontractors involved: CSBs, Non-profits, Private providers

State and local procurement laws and policies still must be met!!!



Trends and Challenges

The amount of planning and research into a proposed program is evident

- Well planned programs have more partners and supporters
- Well planned programs tend to “sell” themselves better

Some otherwise very good applications have the math all wrong

- **STRONGLY** recommends that experienced budget department staff assist with the planning and writing of grants !!!!!

Proposed performance measures and implementation timeline are important!

We often receive applications that are incomplete or have problems but no one has called us for assistance or to review prior to submission.



Advice to CSBs Interested in Partnering for OAA Grants



Advice to CSBs Interested in OAA Funding

You need to partner with the cities and/or counties you serve.

- If requesting a Cooperative Partnership award, they will all have to sign on to it.
 - One will have to be the fiscal agent

Do you have capacity/expertise in grant writing and management on your staff?

- Offering to take the bulk of the processes on for the cities/counties can often help
- The recipient/fiscal agent city or county is still ultimately responsible
- Involve as many partners as you can from the community/region

Does your CSB only serve a few cities/counties?

- Consider partnering with other CSBs and their jurisdictions



Advice to CSBs Interested in OAA Funding

Be realistic and honest with your proposal

- Proposed performance measures and implementation timeline need to be realistic and achievable

Long-term projects need to be self-sustaining without OAA funds

- Increasing matching funds
- Leverage generated revenues
- Combining with other grant funds

Start early in the process

- It takes time to pull everything together and get approval from governing bodies
- Don't wait until 2 weeks before the deadline to start working on the application itself

Involve budget/finance staff along with program staff

- You want to submit a project that is both programmatically and financially sound
- Include finance/budget staff from your organization and the cities and counties you are working with



General Advice to Grant Applicants



General Advice to Grant Applicants

Collect feedback from the community including stakeholders

Define your problem and your proposed solution

Start early in the process and submit well ahead of deadline

- Contact OAA to discuss your idea and get feedback on how to formulate the application

Develop a short and long term plan that accounts for all the city/county opioid settlement funding pots: *(ie, get help from the fiscal agent's budget/finance office)*

- Direct
- Individual
- Gold Standard
- Cooperative



General Advice to Grant Applicants

Consider reviewing the webinar featuring Ms. Virginia Lovell, Director of Finance for the City of Newport News, accessible on the OAA website under the “Abatement Academy” tab.

September 12

Financial management of opioid settlement funds (including grants) for Virginia cities and counties.

Virginia Lovell (Director of Finance, City of Newport News), Adam Rosatelli (OAA Director of Finance)

[Video](#)

[Presentation](#)

[APA Guidance](#)

www.voaa.us/abatement-academy/

Example of Long-Term OAA Projects Budget Courtesy of Virginia Lovell, Director of Finance City of Newport News

Total Anticipated Revenue	\$ 863,254	\$ 196,503	\$ 159,677	\$ 159,677	\$ 184,189	\$ 134,688	\$ 212,311	\$ 219,006	\$ 219,006	\$ 189,071	\$ 157,865	\$ 3,642,43
Revenue Budget												
OAA Individual Award Request		\$ -	\$ 348,307	\$ 50,184	\$ 57,888	\$ 42,330	\$ 66,726	\$ 68,830	\$ 68,830	\$ 59,422	\$ 49,615	\$ 1,109,82
OAA Carry Forward Request			\$ (52,557)	\$ 52,557							\$ -	\$ -
Direct Funds + Interest On Direct Funds	\$ 624,909	\$ 136,725	\$ 109,493	\$ 109,493	\$ 126,301	\$ 92,358	\$ 145,585	\$ 150,176	\$ 150,176	\$ 129,649	\$ 108,250	\$ 2,532,61
Direct Distribution Use (Reserve)	\$ (624,909)	\$ (136,725)	\$ (104,493)	\$ 88,516	\$ 116,561	\$ 166,062	\$ 88,439	\$ (18,256)	\$ (18,256)	\$ 11,679	\$ 61,626	\$ (
Interest												
Available Budget (Rev + Cfwd)	\$ -	\$ -	\$ 300,750	\$ 300,750	\$ 300,750	\$ 300,750	\$ 300,750	\$ 200,750	\$ 200,750	\$ 200,750	\$ 219,491	\$ 3,642,43
Expenses												
Newport News Jail		\$ -	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 195,750	\$ 2,936,25
Commonwealth Atty - Mental Health Docket			\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 5,000	\$ 75,00
<i>Unallocated/Contingency</i>											\$ 18,741	\$ 131,18
Peer Recovery Oriented System (Match for Coop)			\$ 60,000	\$ 60,000	\$ 60,000	\$ 60,000	\$ 60,000					\$ 300,00
Mobile Medication Services (Match for Coop)		\$ -	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000	\$ 40,000					\$ 200,00
Total Anticipated Expenses	\$ -	\$ -	\$ 300,750	\$ 300,750	\$ 300,750	\$ 300,750	\$ 300,750	\$ 200,750	\$ 200,750	\$ 200,750	\$ 219,491	\$ 3,642,43



General Advice to Grant Applicants

Cooperative Partnership applications are becoming extremely competitive.

- Consider significant percentage of matching funds.
- The percentage is not prescribed by OAA or in the *Code of Virginia*, however a higher matching amount receives a higher score

Utilize your Regional Resource Coordinators and OAA Staff

Utilize the optional OAA draft review prior to the application deadline



Additional Information

OAA Website – www.voaa.us

- Newsletter sign up at bottom of home page

Abatement Academy

- www.voaa.us/abatement-academy
- 19 virtual webinar recordings and slide decks
 - 4 more sessions still to go in 2024

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